



SAGE TALKS

Stay sharp with a competitive edge through SAGE Talks, an added resource for Council on SAGE members and friends. The industry's "must read" for builders and associates staying informed of national trends, critical market shifts, local news and more. Want to know more about the nation's largest and most active chapter?

What's Ahead?

~September 19 - Past, Present, Future.
New Housing Concepts for 55+.

On September 19th, the Council on SAGE will present new solutions and which designs will define "the next home" for the 55+ market.

Nick Lehnert of KTG Architecture + Planning will moderate an expert panel, featuring:

Hans Anderle of **Bassenian Lagoni Architects**
Katja Martinez of **JZMK Partners**
Ron Nestor of **WHA**

[Reserve Your Seat Today](#)

Give Us Your Best

~25th Annual SAGE Awards Deadline
September 30th

Give us your best by Monday, September 30, at midnight to enter the prestigious 2019 SAGE Awards. This annual awards gala will be held on November 21 at Fete the Venue in Costa Mesa.

[Click here for entry, tickets and patron information.](#)



PAST, PRESENT, FUTURE
NEW HOUSING CONCEPTS FOR 55+

The 55+ Market is struggling to find "the Next Home" from either attainability, design or location. Please join us to learn about new solutions and which designs we will see in the next 2-3 years.

Hans Anderle, Bassenian Lagoni Architects
Katja Martinez, JZMK Partners
Ron Nestor, WHA

Moderated by: Nick Lehnert, KTG Architecture + Planning

THURSDAY, SEPTEMBER 19, 2019
7:30AM REGISTRATION
8:00AM PROGRAM

Newport Beach Civic Center
100 Civic Center Drive
Newport Beach, CA 92660

Council on SAGE Members: \$40 BIASC Members: \$55 Non Members: \$60



SAVE THE DATE

25th Annual SAGE Awards

Thursday, November 21, 2019 | 6:00PM

FETE THE VENUE
3101 RED HILL AVE., COSTA MESA
COCKTAIL ATTIRE

COUNCIL ON SAGE MEMBERS \$150
NON MEMBERS \$175
SPONSORSHIPS AVAILABLE

For more information, please contact Amy Cisneros at
acisneros@biasc.org

What's News?

~by Melanie Kooyman of Del Webb

DISCOVER 55+ HILLTOP LIVING AT ESENCIA, RANCHO MISSION VIEJO FROM DEL WEBB

In the popular master plan of Rancho Mission Viejo, Del Webb boasts three new neighborhoods in the exclusive, 55+ Gavilan enclaves of Esencia, a hilltop village featuring approximately 850 acres in the heart of the scenic Ranch. Residents enjoy the beautiful, Hilltop Club, sports park, parks, hilltop retail, and a private clubhouse, complete with signature amenities and programs. Gavilan residents also enjoy full access to both the Ranch's all-age and exclusive Gavilan amenities, offering miles of trails, an exclusive resort-style pool, and a range of all-age amenities.

All three collections encourage indoor-outdoor living and seamless entertaining, through integrated covered patios, oversized kitchen islands, and generous living areas for maximum flexibility. New home designs are now available with the opportunity for a high degree of personalization.

[Click for Community Details Today](#)



STAY UP TO DATE

Thursday, October 17, 2019 -
Tustin Ranch Golf Clubhouse
• Margaritaville

**We Proudly Acknowledge Our
Fifth Edition Underwriters**



RANCHO MISSION VIEJO

